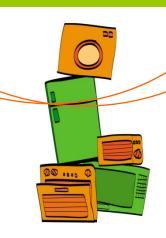


ENVIE





The ENVIE network



Since 25 years, Envie requalifies professionally and socially people who are rejected, by an economical activity consisting in a collect of household electrical appliances which are:

- recycled
- or renewed and sold for a low price.

The ENVIE network: the objectives

- To encourage the occupational reintegration of rejected people and long time jobless people
- Act for people's right to have a job, an income, an education
- Be active in the environnement's protection by proposing a professional solutions for DEEE's treatment
- To allow the low income earning menages to equip themselves with good household electrical appliances under a year guarantee for a low price



Contributing to the **local economical developmentwith** a strong anchoring in France

The ENVIE network: a national coverage



 Envie is a un national network
 of 48 companies in job re-integration



ENVIE: Renewed household electrical appliances Garanteed





- Envie's historical activity
- More than 25 years of experience
- **25** social companies
- **48** stores
- **65 000** renewed devices sold in 2008
- Total sales : 20 000 000 €
- 600 employees, in which 440 by work reintegration

ENVIE 44 - 11/03/2010

ENVIE: Environnement & Emploi





- Over 10 years of experience,
- 23 social companies,
- In 2008, 100 000 tonns of DEEE collected and 15 000 tonns handled
- Total sales : **31 000 000 €**,
- 750 employees, in which 580 by work reintergration

ENVIE 44 - 11/03/2010

ENVIE : Insertion Socioprofessionnelle

- A job contract followed by the book with the warranty of an immediate income
- A practical and theorical education acknowledged (AFPA, professional entities, companies)
- A following by an experienced team
- Un social following built with the social partners (helping in the administrative paperwork)
- An valuated professional experience
- The elaboration of a true professional project helping the reintegration to the working day life

ENVIE: Social and Professional integration

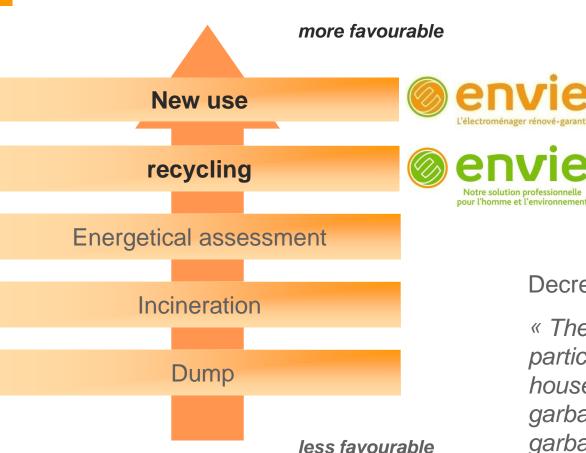
- A rejected population since a long time
- 81,56 % live a precarious life,
- 66,74 % have applied to the employment research centre « POLE EMPLOI », and only 9,10 % have not
- 71,66 % of the employees have got a degree inferior or equal to level 5(CAP, BEP).
- 50 % of the employees have got a precarious professional trajectory
- 42 % of the employees working for ENVIE have issues to find an accommodation adapted to their situation.
- 38 % don't have a driving licence when they arrive at ENVIE and 46 % of them don't have a mean of transportation

ENVIE: Social and Professional integration

1000 government regulated jobs for 1 700 people welcomed / year

- 2008 results
- 51,22 % have found a job or an appropriate education
- 85 % are employable regarding the productivity and quality requirements
- 20% of the salaries have obtained an education
- 78 % of the peoples who have acknowledged skills find a new job
- 13 % have got a driving licence
- 15 % have their own accommodation
- 94 % have implicated themselves on a professional project

ENVIE: an environmental branch



Decree DEEE/Art. 22:

« The valorization and, particularly, the new use of household appliances garbage and electronical garbage is prefered to their destruction. »

ENVIE: an environmental branch

- A global service offer
- Funds collecting for the DEEE made to measure, adapted to the local particularities
- Grouping and sorting of the DEEE with their own kind (GEM cold, GEM no cold, screen et PAM)
- Optimal sorting of devices allow the re-use correspondingly to the European directive
- A national solution for re-using household appliances
- Preparation of the DEEE before industrial treatment(dismantling)
- Global Prestation of DEEE erasing with a partnership with professionals in that domain (Coolrec, Véolia, Sita...)
- A guaranteed traceability (software dedicated to DEEE, erasing lists et BSDD) and a regular report

 ENVIE 44 11/03/2010